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2 **A THEORY-BASED ADAPTIVE E-LEARNING PROGRAM AIMED AT**
3 **INCREASING INTENTIONS TO PROVIDE BRIEF BEHAVIOR CHANGE**
4 **COUNSELING: RANDOMIZED CONTROLLED TRIAL**
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59

60 **Abstract**

61 **Background:** Unhealthy behaviors are significant contributors to non-communicable diseases.
62 Nurses can help patients change unhealthy behaviors by providing brief behavior change
63 counseling. However, training programs in brief counseling are generally not personalized, or
64 adapted, to the barriers and theoretical determinants of its provision in clinical practice.

65 **Objective:** This study aimed to evaluate the effectiveness of the E_MOTIV_A theory-based
66 adaptive e-learning program on nurses' and nursing students' intentions to provide brief
67 counseling for smoking, unhealthy eating habits and medication nonadherence.

68 **Design and Methods:** A randomized controlled trial was conducted with nurses and nursing
69 students in Canada. Experimental group participants were allocated to the E_MOTIV_A theory-
70 based, adaptive e-learning program. Control group participants were allocated to the E_MOTIV_B
71 knowledge-based, standardized e-learning program. E_MOTIV_A was designed to influence the
72 constructs of the Theory of Planned Behavior (e.g., attitude, subjective norms) in relation to brief
73 counseling. Outcomes were improvement in intention to provide brief counseling, improvement in
74 other Theory of Planned Behavior variables, as well as cognitive load and engagement related to
75 e-learning.

76 **Results:** A total of 102 participants were randomized to the experimental (n=51) and control
77 (n=51) groups. End of study questionnaires were completed by 27 experimental group and 38
78 control group participants. Analyses indicated no significant differences between groups in the
79 change of scores for intention to provide brief counseling. However, while not significant, the
80 change of score was greater in the experimental group (10.22 ± 3.34 versus 9.04 ± 2.80 ; $p =$
81 0.787). Scores in both groups improved significantly for attitude, subjective norms, perceived
82 behavioral control, behavioral beliefs, and control beliefs. However, there were no statistically
83 significant differences between groups for these variables as well as for cognitive load and
84 engagement.

85 **Conclusions:** Both e-learning programs had a similar positive effect on nurses' and nursing
86 students' intentions to provide brief counseling and on Theory of Planned Behavior variables.

87 **Trial Registration:** ISRCTN Registry ISRCTN32603572;

88 <http://www.isrctn.com/ISRCTN32603572>.

89 **International Registered Report Identifier (IRRID):** PRR1-10.2196/18894.

90 **Keywords:** e-learning; adaptive; tailored; evidence-based practice; theory-based intervention;
91 behavioral counseling.

92 **Background**

93 Cardiovascular and respiratory diseases, diabetes and neoplasia, the four main chronic
94 noncommunicable diseases, are responsible for seven in 10 premature deaths globally (World

95 Health Organization, 2020). In 2015, world leaders at the United Nations agreed on an ambitious
96 goal: to reduce the risk of premature mortality from noncommunicable diseases by one third by
97 2030 (United Nations, 2016). To achieve this goal, countries must tackle multiple
98 noncommunicable diseases simultaneously and implement programs and interventions aimed at
99 reducing the most important metabolic risk factors common to these diseases, including high
100 blood pressure, dyslipidemia, elevated body mass index, and diabetes (Benjamin et al., 2017;
101 Yusuf et al., 2020). These risk factors are modifiable through drug treatments and health behavior
102 change. Health behaviors amenable to change include smoking, an unbalanced diet, physical
103 inactivity, alcohol consumption, and medication nonadherence (Ho et al., 2009; Lemstra et al.,
104 2018; Yusuf et al., 2020).

105 In the last decade, increasing attention has been paid to the role of all health professionals
106 in helping patients initiate and maintain changes in health behaviors (Keyworth et al., 2020).
107 Integrating opportunistic brief behavior change counseling (hereafter 'brief counseling') in the
108 practice of all health professionals has been the focus of numerous clinical practice guidelines
109 (Diabetes Canada Clinical Practice Guidelines Expert Committee, 2018; Rabi et al., 2020;
110 Wharton et al., 2020; Whelton PK et al., 2017). Brief counseling is a motivational and collaborative
111 approach mobilizing different communication techniques to explore patients' beliefs, assess their
112 level of motivation and confidence regarding to behavior change and to elicit and support health
113 behavior change (Patnode et al., 2017; Vallis et al., 2018). Different brief counseling approaches,
114 based on a wide range of theoretical principles and showing different levels of complexity, can be
115 implemented depending on the clinical context (Dragomir et al., 2018). When implemented in
116 clinical practice, brief counseling generally lasts from 3 to 5 minutes (Aveyard et al., 2012; Aveyard
117 et al., 2016; Rueda-Clausen et al., 2014; Vallis et al., 2018).

118 Nurses and nursing students working in acute care settings have a unique opportunity to
119 support smoking cessation, healthy eating habits and adherence to medication (Fontaine, 2016;
120 Fontaine et al., 2016; Fontaine, Cossette, Maheu-Cadotte, Mailhot, Heppell, et al., 2019;
121 Keyworth et al., 2020; Murphy et al., 2016). Acute care nurses spend between 35% and 61% of
122 their time at the bedside, which is more time than any other health care professional (Hurst, 2010;
123 Westbrook et al., 2011). Hospitalization for a life-threatening health problem, such as myocardial
124 infarction or cancer, can promote psychological and emotional receptivity conducive to change in
125 health behavior (Berndt et al., 2013; Huntink et al., 2015; Rice et al., 2017). While brief counseling
126 has often been implemented in primary care practice (Malan et al., 2016; Sherson et al., 2014;
127 Sturgiss et al., 2017; Welzel et al., 2018), it is poorly integrated into the clinical practice of nurses

128 and nursing students in acute care settings (Duprez et al., 2020; Duprez et al., 2017, 2018).
129 Nurses and nursing students do not have access to role models and professional training
130 resources that would allowing them to acquire the knowledge and develop the skills to implement
131 brief counseling (Duprez et al., 2017, 2018).

132 Different factors, or theoretical determinants, can influence nurses' and nursing students'
133 intentions to provide brief counseling (Ajzen, 1991; Fishbein et Ajzen, 2010). First, a positive
134 attitude towards brief counseling has been associated with an increase in intention to provide it,
135 as well as its actual provision in clinical practice by nurses and nursing students (Smit et al.,
136 2013). This attitude is influenced by underlying beliefs. For example, nurses may believe that few
137 patients are interested in discussing health behavior change, especially in acute care, and that
138 this change process is long and complex, leading to a lack of motivation to invest in it (Al Sayah
139 et al., 2014; Engstrom et al., 2013; van Hooft et al., 2016). Second, subjective norms, which is
140 perceptions of the beliefs and behaviors of the patient, the nursing team, other professionals and
141 managers can influence nurses' and nursing students' intentions to provide, and actual provision
142 of brief counseling (de Ruijter et al., 2018; van Hooft et al., 2016). For example, a study found
143 that social modeling (i.e., nurses acting as role models in the environment) and team social
144 support were correlated with implementation of several intervention strategies related to brief
145 counseling (de Ruijter et al., 2018). Third, studies suggest that greater perceived behavioral
146 control is linked to increased intentions to provide, and actual provision of brief counseling by
147 nurses and nursing students in clinical practice (Duprez et al., 2017; Gotwals, 2017; Lawn et
148 Schoo, 2010). Perceived behavioral control is linked to nurses' and nursing students' knowledge
149 and skills in brief counseling, as well as to their perception of the barriers and enablers to the
150 provision of brief counseling (Duprez et al., 2017; Gotwals, 2017; Lawn et Schoo, 2010). The
151 Theory of Planned Behavior posits that these theoretical determinants (i.e., attitude, subjective
152 norms, perceived behavioral control) are predictive of individuals' intentions to provide brief
153 counseling, and ultimately their provision of it in clinical practice (Sinclair et al., 2019; Steinmetz
154 et al., 2016).

155 Adaptive e-learning has emerged as a novel strategy that may be used to support nurses'
156 and nursing students' practice (Fontaine et al., 2017; Fontaine, Cossette, Maheu-Cadotte,
157 Mailhot, Deschênes, et al., 2019; Newman et al., 2016; Samulski et al., 2017; Van Es et al., 2016;
158 Wong et Krasne, 2017). Adaptive e-learning programs collect data at different points during their
159 use, usually through questions conceptualized by a team of experts and end users, or by
160 computer algorithms to determine each learner's optimal learning path from multiple pathways

161 (Brusilovsky et Peylo, 2003; Fontaine, Cossette, Maheu-Cadotte, Mailhot, Deschênes, et al.,
162 2019; Knutov et al., 2009). For instance, asking nurses and nursing students about whether they
163 agree with certain beliefs with regard to brief counseling (e.g., “Brief counseling is effective in
164 helping patients initiate health behavior change”) could orient each learner towards personalized
165 content designed to influence this particular belief positively. Thus, adaptive e-learning mimics
166 face-to-face learner-teacher interactions, where the teacher adapts learning content based on
167 feedback from learners (Fontaine, Cossette, Maheu-Cadotte, Mailhot, Deschênes, et al., 2019).
168 Designing an adaptive e-learning program based on the Theory of Planned Behavior could be an
169 effective way to support nurses’ and nursing students’ intentions to provide brief counseling and
170 increase their knowledge and skills to do so (Ajzen, 1991; Nilsen et Birken, 2020; St Quinton et
171 al., 2021; Steinmetz et al., 2016; Wensing et al., 2020).

172 In addition, by personalizing learning content and navigation sequence to each learner,
173 adaptive e-learning could optimize nurses’ and nursing students’ cognitive load and increase
174 engagement related to learning (Josephsen, 2015; O’Brien, 2016; Young et al., 2014). Cognitive
175 load broadly refers to how much the learner’s working memory is solicited during learning (Young
176 et al., 2014). There are three types of cognitive load: 1) intrinsic load is associated with the
177 complexity of the learning task and should be adapted to each learner; 2) extrinsic load is
178 associated with superfluous or confusing elements during learning and should be minimized; 3)
179 germane load is associated with the integration of the programs’ concepts by learners and should
180 be maximized (Young et al., 2014). Engagement, which represents the level of the learner’s
181 investment (e.g., time, energy) when interacting with an e-learning program, should be maximized
182 (O’Brien, 2016). Thus, adaptive e-learning programs could provide tailored training and support
183 for nurses and nursing students, while optimizing cognitive load and engagement related to
184 learning.

185 In this study, we sought to evaluate an asynchronous adaptive e-learning program based
186 on the Theory of Planned Behavior, Cognitive Load Theory and the concept of engagement
187 (experimental group) compared to a knowledge-based and standardized e-learning program
188 (control group) to increase nurses’ and nursing students’ intentions to provide brief counseling.
189 Our primary hypothesis (H1) was that experimental group participants would demonstrate a
190 greater change than control group participants in the score of intentions to provide brief
191 counseling for smoking, unbalanced diet and medication nonadherence between baseline and
192 follow-up. A secondary hypothesis was that experimental group participants will demonstrate
193 greater changes in scores of attitude (H2), subjective norms (H3), perceived behavioral control

194 (H4), behavioral beliefs (H5), normative beliefs (H6), and control beliefs (H7) regarding brief
195 counseling between baseline and follow-up. We also anticipated lower intrinsic and extrinsic
196 cognitive loads (H8, H9), higher germane cognitive load (H10), and higher experiential and
197 behavioral engagement (H11, H12) in experimental group compared to control group participants
198 at follow-up.

199 **Methods**

200 Trial design

201 We conducted a two group, single blind, randomized controlled trial to evaluate the
202 E_MOTIV_A theory-based and adaptive e-learning program on nurses' and nursing students'
203 intentions to provide brief counseling, compared to the E_MOTIV_B knowledge-based and
204 standardized e-learning program. The trial protocol was prospectively registered on October 14,
205 2019 (ISRCTN32603572) and published (Fontaine, Cossette, Gagnon, et al., 2020). The
206 International Registered Report Identifier of this study is PRR1-10.2196/18894. This paper is
207 reported according to the Consolidated Standards of Reporting Trials 2010 Statement (Schulz et
208 al., 2010) as presented in **Supplementary File 1**. All study procedures (i.e., recruitment,
209 interventions, measures) were conducted online in April, May and June 2020 and were
210 asynchronous, without any contact between participants and study personnel except for project
211 presentations and standardized email reminders.

212 Participants

213 We recruited a convenience sample of nurses and nursing students enrolled in a Bachelor
214 of Science in Nursing program at a large university in Quebec, Canada. In Quebec, Bachelor of
215 Science in Nursing programs include both nurses and nursing students, since there are two entry-
216 to-practice modalities: (1) a 3-year College Diploma in Nursing; after their registration as nurses,
217 they may choose to pursue a 2-year Registered Nurse-to-Bachelor of Science degree; (2) a direct
218 entry to nursing registration after a 3-year Bachelor of Science in Nursing degree. Thus, this study
219 targeted both nurses during their bachelor program and direct entry nursing students (hereafter
220 called "participants"). To be included, participants had to (1) be able to perform computer tasks
221 (e.g., taking emails); (3) understand French. There was no exclusion criterion.

222 Randomization, allocation and blinding

223 A randomization scheme was generated offsite by the Montreal Health Innovations
224 Coordinating Center (www.mhicc.org), and assignment was performed online following a 1:1

225 allocation with random block sizes (4 or 6) to minimize group imbalances. Participants were
226 blinded to group allocation; both e-learning programs had the same appearance on the computer
227 screen, the same branding name and the same core content in brief counseling. The difference
228 was specific intervention components targeting theoretical variables and adaptative (vs
229 standardized) content in the experimental group only, as described below. The study coordinator
230 was aware of group assignment to assign each participant to the experimental or control e-
231 learning program in the Web-based platform.

232 Procedures

233 Apart from the E_MOTIV_A or E_MOTIV_B programs, all study procedures were identical in
234 both groups. After enrollment (–T2), participants completed baseline measures online (–T1) and
235 were randomized in a 24-hour window (T0) to the E_MOTIV_A or E_MOTIV_B programs.
236 Participants had up to 21 days to complete the two required training sessions (T1, T2) and
237 potentially the optional T3 session. If participants did not want to complete the optional session
238 T3, they completed the follow-up (T4) measures immediately after session 2 by clicking on an
239 embedded link at the end of the session. Otherwise, participants completed follow-up measures
240 after completing session 3. Participants had access to both e-learning programs for up to 28 days
241 post randomization.

242 Interventions: E_MOTIV_A and E_MOTIV_B e-learning programs

243 Both e-learning programs are described in detail elsewhere (Fontaine, 2016, 2020;
244 Fontaine, Cossette, Gagnon, et al., 2020) and in a paper focusing on the development of the
245 E_MOTIV_A program (Fontaine et Cossette, 2021). Thus, here we present a high-level description
246 of both interventions.

247 *Experimental group: theory-based adaptive e-learning program (E_MOTIV_A)*

248 Participants in the experimental group accessed the E_MOTIV_A program, including
249 content delivered through text, pictures, and short videos on smoking, unbalanced diet, and
250 medication nonadherence. They also had access to content on the principles of the 5As brief
251 counseling approach. The content and mode of delivery of the E_MOTIV_A program were designed
252 based on empirical literature and reviews completed by study authors (Fontaine et al., 2017;
253 Fontaine, Cossette, Maheu-Cadotte, Mailhot, Deschênes, et al., 2019; Fontaine, Cossette,
254 Maheu-Cadotte, Mailhot, Heppell, et al., 2019; Fontaine, 2018, 2019). Two features distinguish
255 the E_MOTIV_A program: its theory-based approach, and its adaptive component. The theory-
256 based approach involves additional content (videos) designed to address 20 barriers to the

257 provision of brief counseling. The content of the E_MOTIV_A program targets all five domains of
258 the Theory of Planned Behavior: 1) attitude and behavioral beliefs; 2) subjective norms and
259 normative beliefs; 3) perceived behavioral control and control beliefs; 4) actual behavioral control;
260 and 5) intention to provide brief counseling. Furthermore, the E_MOTIV_A intervention is adaptive;
261 each training session includes a number of “adaptation points” consisting of questions asked to
262 participants to adapt either the navigation sequence (the order in which the content is presented)
263 or the content. There are two types of adaptation points can be defined as follows: (1) in navigation
264 sequence adaptation points, the participant chooses his preferred learning path (e.g. “Which
265 cardiovascular risk factor do you wish to see first in this training program from the options
266 presented below?”); and (2) in content adaptation points, the participant answers a question
267 related to the constructs of the Theory of Planned Behavior, such as attitude toward brief
268 counseling, with a 4-point response scale (agree, slightly agree, slightly disagree, disagree). For
269 example, for the question “Helping patients change their health behaviors, like smoking, is
270 complex,” if they answer agree, slightly agree or slightly disagree, participants are automatically
271 sent to a video designed to modify this specific belief. If they answer disagree, they are sent to
272 the next question or part of the program.

273 *Control group: knowledge-based standardized e-learning program (E_MOTIV_B)*

274 Control group participants accessed the E_MOTIV_B intervention, which includes the same
275 content on smoking, unbalanced diet, medication nonadherence, and the 5As approach delivered
276 through text, pictures, and short videos. However, it was designed to target only two domains of
277 the Theory of Planned Behavior 1) control beliefs and perceived behavioral control; and 2) actual
278 behavioral control (e.g., knowledge, skills) in relation to brief counseling for the same three risk
279 factors. These two constructs were chosen because increasing knowledge and skills is usually
280 the target of training programs. Finally, the content was standardized, i.e., the learning paths were
281 the same for all participants.

282 Data collection and outcomes

283 Data collection was conducted online using surveys and usage logs of the e-learning
284 platforms. Participants first completed a 15-item sociodemographic questionnaire at baseline. We
285 used the Brief Counseling Nursing Practices Questionnaire Abridged Version (BCNPQ–AV),
286 developed by Lepage et al. (2013). The BCNPQ–AV has 7 subscales and 48 items, each with an
287 8-point (0-7) Likert-type response scale. The subscales, and reported Cronbach alphas [α] by
288 Lepage et al. (2013), include the intentions to provide brief counseling (H1; [α] = 0.92), attitude
289 toward brief counseling (H2; α = 0.81), subjective norms in relation to brief counseling (H3; α =

290 0.89), perceived behavioral control in relation to brief counseling (H4; $\alpha = 0.70$), as well as
291 behavioral beliefs (H5; $\alpha = 0.84$), normative beliefs (H6; $\alpha = 0.84$) and control beliefs (H7; $\alpha =$
292 0.74) regarding brief counseling (Lepage et al., 2013). We used the Cognitive Load Index (CLI)
293 to measure participants' cognitive load related to the e-learning programs at follow-up, after two
294 training sessions (Leppink et al., 2013). The French version of the CLI (Fontaine, Cossette,
295 Maheu-Cadotte, et al., 2020) of the CLI measures 3 types of cognitive load with 10 items, each
296 with an 11-point (0-10) Likert-type response scale: intrinsic load (H8; $\alpha = 0.83$), extrinsic load (H9;
297 $\alpha = 0.70$) and germane load (H10; $\alpha = 0.96$). Mid-range intrinsic load scores, low extrinsic load
298 scores, and high germane load scores are desired. Also at the follow-up only, we used the User
299 Engagement Scale–Short Form (UES–SF) to measure participants' experiential engagement
300 (H11) with the e-learning programs (O'Brien et al., 2018). The French version (Fontaine, Cossette,
301 Maheu-Cadotte, et al., 2020) of the UES–SF measures four dimensions of experiential
302 engagement (i.e., focused attention [$\alpha = 0.89$], perceived usability [$\alpha = 0.89$], esthetic appeal [$\alpha =$
303 0.77], and reward [$\alpha = 0.83$]) with 12 items, each with a 6-point (0-5) Likert-type response scale.
304 Higher scores reflect more engagement with the e-learning program. Finally, we collected usage
305 data (e.g., number of participants completing each training session) to measure behavioral
306 engagement (H12) with the E_MOTIV_A and E_MOTIV_B programs.

307 Sample size

308 We planned to enroll at least 25 participants per group, for a total of 50 participants (75%
309 power; 0.05 bilateral significance level). This calculation was based on the between-group
310 comparison of the change in intentions to provide brief counseling. We estimated the standard
311 deviation of change in intentions would be 6.5, and that a sample size of 50 would allow us to
312 detect a difference of 5 in the change score between the two groups. Since the study was carried
313 out in the context of university-level courses, we continued to enroll participants up to the end of
314 the courses.

315 Statistical analysis

316 We presented continuous variables using the mean, standard deviation, median, minimum
317 and maximum, and categorical variables using frequencies and percentages. All statistical tests
318 performed were bilateral with a 0.05 significance level. We used the Statistical Package for the
319 Social Sciences version 25 to produce modified intention-to-treat analyses (i.e., analysis of all
320 randomized participant data completing the final study questionnaire, regardless of intervention
321 entry or completion). Statistical analyses were validated by the MHICC. We analyzed the primary
322 outcome, i.e., the change in the score of intentions to provide brief counseling (T4--T1), using a

323 covariance model (ANCOVA) including the group variable and the intentions score at baseline
324 (-T1). This model allowed comparison of the adjusted mean change in participants' intentions to
325 provide brief counseling between groups. We verified that data met all necessary assumptions
326 prior to conducting ANCOVAs, including homoscedasticity, homogeneity of variance, unusual
327 points and normality. We analyzed the continuous secondary outcomes measured in terms of
328 change between baseline and follow-up (H2 to H7) using the same covariance model as for the
329 primary outcome. We analyzed the continuous secondary outcomes measured at follow-up (H9
330 to H11) using Student t tests. Finally, for the categorial secondary outcome (H12) related to
331 participant's engagement with both e-learning programs (i.e., if a participant completed each
332 training session or not), we conducted per protocol binomial logistic regressions.

333 Ethical approval and informed consent

334 This study has been approved by the University of Montreal Science and Health Research
335 Ethics Board (#20-052-CERSES-D). All study participants provided an informed consent.

336 Results

337 Participant flow

338 Of the 204 nurses and nursing students contacted and assessed for eligibility, 102
339 consented to participate and completed the baseline sociodemographic and professional
340 measures (**Error! Reference source not found.**). Two participants did not complete the baseline
341 BCNPQ-AV. Of the 102 participants randomized to the experimental group (n=51) and control
342 group (n=51), 24 never began the EMOTIV program (18 in the experimental group, 6 in the control
343 group). At the follow-up, 28 days post-randomization, 27 experimental group and 38 control group
344 participants had completed the end-of study questionnaires. Study enrollment began on April 27
345 2020, and follow-up was completed on June 18 2020.

346 [Figure 1]

347 Sample description

348 A majority of the sample in both groups were female, aged 24 years old or younger and
349 were direct-entry students enrolled in the Bachelor of Science in Nursing (BSN) program (**Error!**
350 **Reference source not found.**). Approximately 20% of participants were registered nurses (RNs)
351 enrolled in a BSN program (RN-to-BS program). Very few participants had previous training in
352 motivational interventions. The only statistically significant difference between groups at baseline

353 was that experimental group participants had completed fewer previous e-learning courses. There
354 was no statistically significant difference between groups in the sample analyzed at follow-up.

355 [Table 1]

356 Observed psychometric properties of instruments

357 The observed psychometric qualities of the instruments are presented in **Supplementary**
358 **File 2**. The internal consistency of all subscales was adequate and similar to the original scales,
359 except for the BCNPQ-AV perceived behavioral control subscale, the CLI extrinsic load subscale,
360 and the UES-SF perceived usability subscale.

361 Description of e-learning program uptake

362 As presented in **Error! Reference source not found.**, session 1 was completed by 28
363 experimental group and 39 control group participants, session 2 by 22 experimental group and
364 37 control group participants and session 3 by 15 experimental group and 23 control group
365 participants. Regarding the 13 theory-based content adaptation points within the E_MOTIV_A
366 program, collected data shows how many experimental group participants were directed to the
367 video associated with each adaptation point. For content adaptation points #1 to #4 in session 1,
368 which relate to behavioral beliefs and attitude towards brief counseling, the four videos were
369 viewed respectively by 28 (100%), 6 (21%), 8 (29%) and 4 participants (14%). For content
370 adaptation points #5 to #8 also in session 1, which relate to control beliefs and perceived
371 behavioral control towards brief counseling, the four videos were viewed respectively by 23 (82%),
372 16 (57%), 12 (42%), and 14 participants (50%). For content adaptation points #9 to #12 in session
373 2, which relate to normative beliefs and subjective norms towards brief counseling, the four videos
374 were viewed respectively by 0 (0%), 9 (41%), 4 (18%), and 8 participants (36%). Finally, no
375 participant viewed to the adaptation point #13 video in session 2, related to the intention to provide
376 brief counseling.

377 Scores of the BCNPQ-AV at baseline

378 At baseline, scores for intention to provide brief counseling were already high in both
379 groups (**Table 2**). The three lowest scoring variables of the BCNPQ-AV across the study sample,
380 in relation to the possible score range for each variable, were the attitude toward brief counseling
381 (experimental group: 27.39 ± 3.34 ; control group: 28.44 ± 3.76 ; possible score range: 0–42), the
382 perceived behavioral control toward brief counseling (experimental group: 32.27 ± 5.45 ; control
383 group: 34.65 ± 5.61 ; possible score range 0–49) and the control beliefs with regard to brief
384 counseling (experimental group: 25.08 ± 5.02 ; control group: 27.28 ± 4.78 ; possible score range

385 0–35). Thus, at baseline, these variables represented the main barriers to the behavior change
386 of nurses and nursing students before the intervention.

387 Impact of the e-learning programs on outcomes

388 *Primary outcome*

389 In both groups, there was a statistically significant increase from baseline to follow-up on
390 scores for intention to provide brief counseling (**Table 2**). Regarding our primary hypothesis (H1),
391 intention-to-treat covariance analyses indicated that the adjusted score change from baseline to
392 follow-up (T4 – –T1) in the total score of intentions was greater in the experimental group (10.22
393 ± 3.34) compared to the control group (9.0 ± 2.80). However, the difference between groups was
394 not significant ($p = 0.787$). Thus, both groups had similar increases in scores for intentions from
395 baseline to follow-up.

396 *Secondary outcomes*

397 In both groups, there were statistically significant increases from baseline to follow-up in
398 scores for all other Theory of Planned Behavior variables (H2 to H7), except for the normative
399 beliefs with regard to brief counseling (H6) in the experimental group. Covariance analyses
400 indicated that both groups statistically improved similarly over time in scores for attitude (H2),
401 subjective norms (H3), perceived behavioral control (H4), behavioral beliefs (H5) and control
402 beliefs (H7), but the improvements were slightly higher in the experimental group (**Table 2**).
403 Unexpectedly, there was a greater, but not statistically significant improvement in the control
404 group compared to the experimental group for the change in normative beliefs (H6).

405 Regarding cognitive load scores, intrinsic load (H8), extrinsic load (H9) and germane load
406 (H10) scores were higher at follow up in the experimental group compared to the control group,
407 however these results were not statistically significant (**Table 3**). Regarding experiential
408 engagement (H11), no statistically significant differences between groups were found at follow up
409 on focused attention, perceived usability, esthetic appeal and reward scores. Finally, with regard
410 to behavioral engagement (H12), more participants in the control group (n=44) than in the
411 experimental group (n=32), began the e-learning program. However, there were no statistically
412 significant differences between groups with regard to the odds of completing each session (**Table**
413 **4**).

414 [Table 3]

415 [Table 4]

416 Discussion

417 This RCT evaluated the effectiveness of the E_MOTIV_A adaptive e-learning program
418 based on the Theory of Planned Behavior, Cognitive Load Theory and engagement, versus the
419 E_MOTIV_B knowledge- and web-based standardized e-learning program, on nurses' and nursing
420 students' intentions to provide brief counseling for smoking cessation, healthy diet and medication
421 adherence. While participants in both groups improved significantly from baseline to follow up
422 with regard to their intentions to provide brief counseling, indicating that both programs triggered
423 improvements in Theory of Planned Behavior variables, there was no statistically significant
424 difference between groups in the change in score for intentions. Therefore, findings did not
425 support the primary hypothesis.

426 Both groups differed significantly from baseline to follow-up in scores for behavioral beliefs
427 (H5) and behavioral attitude (H2), as well as control beliefs (H7) and perceived behavioral control
428 (H4) with regard to brief counseling but no statistical differences in the change scores were
429 observed. These results indicate that both e-learning programs influenced control beliefs and
430 perceived behavioral control similarly, regardless of the additional content in the E_MOTIV_A
431 program targeting control beliefs, most likely by reinforcing knowledge and skills regarding brief
432 counseling. Findings also suggest that both programs favorably influenced nurses' and nursing
433 students' behavioral beliefs and attitudes regarding brief counseling, most likely by showcasing
434 expert nurses interacting with patients. High change scores in both groups regarding behavioral
435 beliefs and attitude could suggest that influencing nurses and nursing students regarding brief
436 counseling is easier than anticipated through videos demonstrating how to provide brief
437 counseling, and that additional theory-based content is less likely to result in a larger change in
438 attitude scores, possibly due to a 'ceiling effect' (Ajzen, 2011; Fishbein et Ajzen, 2010).
439 Interestingly, while both the experimental group and control group changed significantly from
440 baseline with regard to subjective norms (H3), only the control group changed significantly from
441 baseline regarding normative beliefs (H6). It is possible that the E_MOTIV_A theory-based
442 approach regarding normative beliefs, showcasing nurses and physicians talking about the
443 importance of brief counseling and how to overcome barriers to it in clinical settings, had an
444 adverse effect by drawing attention to these barriers for experimental group participants, resulting
445 in their lower scores for control beliefs.

446 Our findings regarding Theory of Planned Behavior variables echo those of another recent
447 study, which found no difference in the effect of a theory-based adaptive e-learning program
448 versus knowledge-based e-learning program for intentions and other sociocognitive variables

449 related to brief counseling (Sinclair et al., 2019). It is possible that the lack of statistically significant
450 difference between groups is attributable to too much similarity between the E_MOTIV_A and
451 E_MOTIV_B e-learning programs. Indeed, the core content of both e-learning programs regarding
452 brief counseling, including videos about behavioral risk factors, the 5As brief counseling
453 approach, and nurse-patient interactions, was identical. This core content made up the majority
454 of the content in both e-learning programs. The E_MOTIV_A program included 3 navigation
455 sequence adaptation points and 13 content adaptation points which, if answered favorably by
456 participants, could allow 13 additional videos to be skipped. Thus, due to the nature of the
457 adaptive e-learning program, exposure to experimental intervention content in the experimental
458 group varied significantly. In a recent study where a theory-based adaptive e-learning program
459 was evaluated, there was also moderate engagement with theory-based content in the
460 experimental group (de Ruijter et al., 2018).

461 Characteristics of the study sample may have mitigated the effectiveness of the
462 E_MOTIV_A program. Indeed, the study was conducted in a university setting with only
463 approximately 20% of participants being nurses already in practice. Nursing students have less
464 clinical experience in the hospital environment, leading to a less consolidated professional identity
465 and less solid conception of workplace considerations (e.g., subjective norms) that may impede
466 the provision of brief counseling (Duprez et al., 2017, 2018). Thus, it is possible that the theory-
467 based approach within E_MOTIV_A regarding the different Theory of Planned Behavior variables
468 was less effective than anticipated. In the study mentioned previously, an adaptive e-learning
469 program based on similar variables as the Theory of Planned Behavior variables was effective in
470 increasing the provision of brief counseling for smoking cessation only in a subset of nurses with
471 above average experience (de Ruijter et al., 2018). This may suggest that beliefs susceptible to
472 change by interacting with the intervention are more salient in experienced nurses. Replicating
473 the study in a hospital-based setting, where the entire sample is composed of nurses in practice,
474 may result in different findings.

475 Participants in both groups exhibited similar cognitive load and experiential engagement
476 scores at follow-up. However, small, statistically non-significant differences were observed. First,
477 extraneous cognitive load was higher in the experimental group than the control group. This
478 difference may be attributable to the increase in interactivity related to the adaptive e-learning.
479 Indeed, at 16 points during the E_MOTIV_A program, participants were asked questions to elicit
480 their beliefs about brief counseling and were allowed to choose their preferred learning path.
481 Thus, these adaptation points may have somewhat increased the complexity of the learning

482 process, requiring participants to pause and answer questions instead of just clicking “next” as in
483 the control intervention. However, the extraneous load score in the experimental group ($1.65 \pm$
484 1.90) remains very low considering the score can range for 0 to 10 (Leppink et al., 2013; Leppink
485 et al., 2014). Thus, it is unclear if the higher extraneous load score in the experimental group had
486 a negative effect on study variables. Similarly, the perceived usability score was slightly lower in
487 the experimental group. This may also be explained by the factors mentioned previously.
488 Otherwise, the germane load scores in both groups, which represent the integration of key
489 concepts by participants, were high and similar in both groups.

490 With regard to the behavioral engagement of participants, fewer participants in the
491 experimental group ($n=32$) than in the control group ($n=44$) logged into the e-learning platform
492 and began the first training session. This difference is difficult to explain since 1) there was an
493 equal number of participants randomized in the experimental group and control group; 2) there
494 were no imbalances between groups with regard to baseline characteristics; 3) participants were
495 blinded to group allocation; 4) both e-learning programs had the same appearance and branding;
496 and 5) study procedures prior to the beginning of training sessions were identical in both groups.
497 Thus, we believe this difference in the initiation of training sessions is attributable to chance. There
498 were no statistically significant differences with regard to the number of participants completing
499 session 1, 2 and 3 in both groups.

500 Study limitations

501 This study has two main limitations. First, there was a significant number of participants
502 who did not complete the interventions and outcome measures in both study groups. This may
503 be explained by several factors. It is important to mention that the current study was conducted
504 in the context of two university courses, but that the e-learning program was not mandatory or
505 planned, nor integrated into the curriculum. The participation was voluntary and there were no
506 incentives to participate. Furthermore, the study was conducted in April, May and June 2020 at
507 the height of the first wave of the COVID-19 pandemic in Canada. Thus, during this timeframe, a
508 significant proportion of nurses and nursing students were solicited to help in the health care
509 system. We noticed that several participants were not able to continue to participate in the study
510 due to the public health context. Second, the study coordinator was not blinded to group
511 assignment, as he needed to assign participants to each e-learning program and create log-in
512 credentials for each participant. Despite these limitations, strengths of the study include the fact
513 that the interventions were asynchronous and automated (i.e., computer-based), all study
514 measures were online, and all study procedures were standardized between groups, including

515 reminders. Thus, we believe the risk of bias regarding deviations from intended interventions is
516 low.

517 Conclusion

518 Nurses and nursing students play a critical role in supporting patient health behavior
519 change in acute care settings. However, there are few resources, professional development
520 opportunities, and role models to strengthen their capacity in providing brief counseling for
521 smoking cessation, healthy eating habits and medication adherence. This study demonstrated
522 that a theory-based adaptive e-learning program (E_MOTIV_A) and a knowledge-based
523 standardized e-learning program (E_MOTIV_B) had similar positive effects in increasing nurses'
524 and nursing students' intentions to provide brief counseling. This suggests that engagement with
525 intervention content generated an effect on behavioral predictors in both groups. Additional
526 studies are warranted to evaluate the theory-based adaptive e-learning program in a sample of
527 nurses in practice to investigate (1) if the effect on behavioral predictors differs based on study
528 population; (2) the effect of the intervention on higher-level outcomes, such as clinical behavior
529 and patient outcomes. Indeed, only intentions and the different sociocognitive determinants that
530 influence nurses' and nursing students' intentions to provide brief counseling were measured in
531 this study. Thus, to investigate whether the increase in intentions to provide brief counseling in
532 both groups would translate in actual increases in provision of brief counseling, a study integrating
533 measures of self-reported or actual clinical practice and patient outcomes would be relevant.
534 Furthermore, evaluating the cost-effectiveness of interventions was not an objective of this study,
535 but it would be important to evaluate if the additional resources involved in the development of an
536 adaptive e-learning are cost-effective compared to a standardized, traditional e-learning program.

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Table 1. – Sociodemographic and professional characteristics of participants at baseline.

Characteristics	All randomized participants (N=102)	Control group (CG)		Experimental group (EG)		P value between CG and EG at randomization	P value between CG and EG at analysis
		Randomized (N=51)	Analyzed (N=38)	Randomized (N=51)	Analyzed (N=27)		
	Mean ± SD / n (%)	Mean ± SD / n (%)	Mean ± SD / n (%)	Mean ± SD / n (%)	Mean ± SD / n (%)		
Sex						0.538 ^a	0.940 ^a
Female	87 (86) ^b	45 (88)	34 (90)	42 (84) ^c	24 (89)		
Male	14 (14) ^b	6 (12)	4 (10)	8 (16) ^c	3 (11)		
Age						0.181 ^a	0.722 ^a
≤24 years old	60 (59) ^b	27 (53)	18 (47)	33 (66) ^c	14 (52)		
≥25 years old	41 (41) ^b	24 (47)	20 (53)	17 (34) ^c	13 (48)		
Language(s) usually spoken						0.563 ^a	0.849 ^a
French	89 (88) ^b	44 (86)	33 (87)	45 (90) ^c	23 (85)		
Other	12 (12) ^b	7 (14)	5 (13)	5 (10) ^c	4 (15)		
Background						0.767 ^a	0.468 ^a
Non-nurses enrolled in Bachelor of Science in Nursing program	80 (79) ^b	41 (80)	31 (82)	39 (78) ^c	20 (74)		
Nurses enrolled in Bachelor of Science in Nursing program	21 (21) ^b	10 (20)	7 (18)	11 (22) ^c	7 (26)		

Experience in e-learning: Number of e-learning courses completed	3.30 ± 6.07 ^d	3.72 ± 4.39 ^e	3.71 ± 4.81 ^f	2.89 ± 7.38 ^g	3.88 ± 9.88 ^h	0.015 ⁱ	0.175 ⁱ
Any previous training in motivational interventions	3 (3) ^b	2 (4)	2 (5)	1 (2) ^c	1 (4)	0.570 ^a	0.768 ^a

a. Pearson Chi-square test; b. n=101; c. n=50; d. n=93; e. n=46; f. n=34; g. n=47; h. n=25; i. Mann-Whitney test.

Table 2. – Analysis of covariance for change in scores of Theory of Planned Behavior variables in relation to brief behavior change counseling.

			Control group	Experimental group	P value (difference between groups)
H1 — Total score of intentions	Baseline	Mean ± SD*	82.42 ± 18.68 ^a	82.55 ± 15.97 ^b	
	Follow-up	Mean ± SD	90.84 ± 19.44 ^c	92.33 ± 14.03 ^d	
	Nominal change	Adjusted mean ± SE*	9.04 ± 2.80 ^e	10.22 ± 3.34 ^f	0.79
		P value, FU versus baseline*	0.002	0.003	
H2 — Attitude toward brief counseling	Baseline	Mean ± SD	28.44 ± 3.76 ^a	27.39 ± 3.34 ^b	
	Follow-up	Mean ± SD	30.47 ± 3.55 ^c	30.33 ± 3.66 ^d	
	Nominal change	Adjusted mean ± SE	2.29 ± 0.49 ^e	2.43 ± 0.58 ^f	0.86
		P value, FU versus baseline	<0.0001	<0.0001	
H3 — Subjective norms toward brief counseling	Baseline	Mean ± SD	22.52 ± 3.59 ^a	20.71 ± 3.52 ^b	
	Follow-up	Mean ± SD	23.61 ± 3.43 ^c	22.82 ± 3.55 ^d	
	Nominal change	Adjusted mean ± SE	1.73 ± 0.44 ^e	1.84 ± 0.52 ^f	0.87
		P value, FU versus baseline	0.0002	0.0008	
H4 — Perceived behavioral control toward brief counseling	Baseline	Mean ± SD	34.65 ± 5.61 ^b	32.27 ± 5.45 ^b	
	Follow-up	Mean ± SD	37.82 ± 4.71 ^c	37.15 ± 4.49 ^d	
	Nominal change	Adjusted mean ± SE	4.00 ± 0.66 ^g	4.73 ± 0.78 ^f	0.48
		P value, FU versus baseline	<0.0001	<0.0001	
H5 — Behavioral beliefs with regard to brief counseling	Baseline	Mean ± SD	29.34 ± 5.30 ^a	28.82 ± 5.19 ^b	
	Follow-up	Mean ± SD	30.37 ± 4.68 ^c	31.00 ± 3.42 ^d	
	Nominal change	Adjusted mean ± SE	1.57 ± 0.69 ^e	2.12 ± 0.82 ^f	0.61
		P value, FU versus baseline	0.0263	0.0123	
	Baseline	Mean ± SD	35.14 ± 7.00 ^a	34.12 ± 5.03 ^b	

H6 — Normative beliefs with regard to brief counseling	Follow-up	Mean ± SD	38.21 ± 3.60 ^c	36.19 ± 6.15 ^d	
	Nominal change	Adjusted mean ± SE	2.87 ± 0.71 ^e	0.84 ± 0.85 ^f	0.07
		P value, FU versus baseline	0.0002	0.3247	
H7 — Control beliefs with regard to brief counseling	Baseline	Mean ± SD	27.28 ± 4.78 ^a	25.08 ± 5.02 ^b	
	Follow-up	Mean ± SD	28.92 ± 4.43 ^c	28.30 ± 5.24 ^d	
	Nominal change	Adjusted mean ± SE	2.19 ± 0.75 ^e	2.27 ± 0.90 ^f	0.95
		P value, FU versus baseline	0.0052	0.0146	

*Adjusted mean = adjusted for scores of intentions at baseline. SD = standard deviation. SE = standard error. FU = follow-up.

a. N=50; b. N=49; c. N=38; d. N=27; e. N=37; f. N=26; g. N=36.

Table 3. – Scores at Follow-Up for the Cognitive Load Index and the User Engagement Scale – Short Form at Follow-Up (T4).

Subscales	Control group (<i>n</i> =36)	Experimental group (<i>n</i> =24)	T test	P value
	Mean ± SD	Mean ± SD		
Cognitive Load Index				
Intrinsic Load ^a	2.35 ± 2.05	2.38 ± 1.80	0.05	0.96
Extraneous Load ^a	0.98 ± 1.17	1.65 ± 1.90	1.70	0.10
Germane Load ^a	8.40 ± 1.25	8.52 ± 1.33	0.35	0.73
User Engagement Scale - Short Form				
Focused Attention ^b	3.39 ± 0.67	3.38 ± 0.60	-0.08	0.40
Perceived Usability ^b	4.72 ± 0.37	4.51 ± 0.61	-1.66	0.10
Esthetic Appeal ^b	4.35 ± 0.49	4.40 ± 0.45	0.41	0.69
Reward ^b	4.42 ± 0.54	4.32 ± 0.54	-0.68	0.50

a. Scores presented as means ± SD. Range from 0 (not at all the case) to 10 (completely the case).

b. Scores presented as means ± SD. Range from 1 (strongly disagree) to 5 (strongly agree).

Table 4. – Binomial logistic regression results regarding the odds of completing training sessions 1, 2 and 3 depending on group (experimental group = 1; control group = 0).

Variable	Control group N (%)	Experimental group N (%)	B	Standard error	Wald	df	P value	Odds ratio	95 % Confidence interval for odds ratio
Completed session 1 ^a	39 (89)	28 (88)	-0.11	0.72	0.02	1	0.88	0.90	0.22 – 3.65
Completed session 2 ^a	37 (84)	22 (69)	-0.88	0.56	2.44	1	0.12	0.42	0.14 – 1.25
Completed session 3 ^a	23 (52)	15 (47)	-0.34	0.47	0.54	1	0.46	0.71	0.28 – 1.77

a. The data presented for each training session are relative to the number of participants who logged in the E_MOTIV program in each group: 44 in control group, 32 in experimental group.